How to Fund the Impossible

Coshocton County Road Project

Dorothy Skowrunski
Executive Director
Coshocton Port Authority

Jeannette Wierzbicki, P.E.
Executive Director
Ohio Mid-Eastern Governments Association
Introduction to Problem

• Coshocton Port Authority Gets Call
• Amish Business Owner
  – County Road is Affecting Business
• County Engineer
  – No Dollars
• Economic Development Issue
  – Finest Handcrafted Furniture in U.S.
  – Damaged Inbound & Outbound Goods
• What Can Be Done?
  – Let’s Call a Meeting
Meeting

- Coshocton Port Authority
- Over 60 Amish & English Businesses
- Representatives From:
  - ODOT
  - OMEGA
  - APEG
  - APEG Forestry
  - ODOT Jobs & Commerce
  - Coshocton County Commissioners
  - Coshocton County Engineer
  - Senator Sherrod Brown’s Office
Appalachian Ohio's forest and wood products are a $5.23 billion industry.

The forests of Southern Ohio produce hardwoods which are highly valued around the world. In the eastern counties of the state the primarily Amish furniture making companies represent one of the largest remaining hardwood furniture manufacturing sectors in the nation.

- In 2014 in the 32-county Appalachian Ohio region, the wood industry's economic impact was $5.23 billion, employing 26,051 individuals with wages and benefits amounting to $1.17 billion.
- For every job created in Ohio's wood industry, an additional 1.2 jobs are created in the state.
- The Sawmill sector contributed $1.16 billion to the state's economy in 2014. Over 60 percent of the employees in this sector worked in the Appalachian Ohio region.

**APPALACHIAN OHIO ECONOMIC CONTRIBUTION BY SECTOR, 2014**

- TOTAL ECONOMIC CONTRIBUTION: $5.23 Billion
- MILLWORK: $850M
- SAWMILL: $711M
- PULP & PAPER: $2,528
- COMMERCIAL LOGGING: $371M
- ALL OTHER SECTORS: $768M
Data Collection

- Amish & English Businesses Submitted Forms
- Most Important - Data Sheets on Each Business
  - Name of Business
  - Address
  - Contact Person
  - Phone Number
  - Number of Employees
  - Payroll per Year
  - Sales per Year
  - Project Growth in Next 5 Years
  - Number of Extended Jobs
  - How Road Effects Business
What We Learned

• Data to Document, Support and Demonstrate an Economic Development Issue:
  – 96 Businesses Submitted Information
  – Representing Over 320 Employees
  – With Sales of Over $61M Per Year
  – With a Payroll of Over $7.5M Per Year
  – Working with Over 1000 Other Businesses
  – With Projected Growth of 100+ New Employees

• Strategic Goal: To Develop and Improve Basic Infrastructure in Appalachia Ohio
Project Partners

• Amish & English Businesses
  – Logging
  – Saw Mills
  – Lumber Yard
  – Fish Hatchery
  – Builders
  – Dairy Farms
  – Amish Farms & Suppliers
  – Furniture & Cabinet Manufacturers
  – Retailers & Wholesale Suppliers
  – Tourism & Residents

• Funding Sources
  – GOA
  – APEG 629
  – County Engineer
  – ODOT Jobs & Commerce
  – Coshocton Port Authority
  – Amish & English Businesses

• Support Partners
  – Coshocton County Engineer & Frontier Power
  – Coshocton Commissioners & Auditor
  – Coshocton Foundation
### Proposed Road Work

- **Full Depth Reclamation**

#### Table: Full Depth Reclamation

<table>
<thead>
<tr>
<th>Material</th>
<th>Rate / Description</th>
<th>Quantity</th>
<th>Unit</th>
<th>Use</th>
<th>Unit Cost</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supp 101</td>
<td>Reclaimed Stabilized Base, 8&quot;</td>
<td>75,680.00</td>
<td>sq. yards</td>
<td></td>
<td>75680 $</td>
<td>0.90 $</td>
</tr>
<tr>
<td>254</td>
<td>Pavement Planing</td>
<td>200.00</td>
<td>sq. yards</td>
<td>200</td>
<td>6.00 $</td>
<td>1,200.00 $</td>
</tr>
<tr>
<td>407</td>
<td>Prime coat (MC-70)@ 0.4 gallon/SY</td>
<td>30,272.00</td>
<td>gallons</td>
<td>0</td>
<td>2.50 $</td>
<td>-</td>
</tr>
<tr>
<td>448, type 2</td>
<td>2.5&quot; Intermediate course</td>
<td>10,511.11</td>
<td>tons</td>
<td>10511</td>
<td>60.25 $</td>
<td>633,287.75 $</td>
</tr>
<tr>
<td>448, type 2</td>
<td>Surface course for drive approaches</td>
<td>182</td>
<td>tons</td>
<td>182</td>
<td>60.25 $</td>
<td>10,965.50 $</td>
</tr>
<tr>
<td>617</td>
<td>Limestone or RAP</td>
<td>1,681.78</td>
<td>tons</td>
<td>1682</td>
<td>28.00 $</td>
<td>47,096.00 $</td>
</tr>
<tr>
<td>202</td>
<td>RPM Removal</td>
<td>567.60</td>
<td>each</td>
<td>568</td>
<td>6.00 $</td>
<td>3,408.00 $</td>
</tr>
<tr>
<td>643</td>
<td>Centerline, 4&quot;</td>
<td>6.45</td>
<td>miles</td>
<td>6.45</td>
<td>1,525.00 $</td>
<td>9,836.25 $</td>
</tr>
<tr>
<td>643</td>
<td>Edge Line, 4&quot;</td>
<td>12.90</td>
<td>miles</td>
<td>12.86</td>
<td>1,015.00 $</td>
<td>13,052.90 $</td>
</tr>
<tr>
<td>Spec</td>
<td>Tree Trimming/Culverts (in-kind)</td>
<td></td>
<td>lump sum</td>
<td>1</td>
<td></td>
<td>25,000.00 $</td>
</tr>
<tr>
<td>204</td>
<td>Excavation of Subgrade</td>
<td>470.00</td>
<td>cu yards</td>
<td>469.44</td>
<td>15.00 $</td>
<td>7,041.60 $</td>
</tr>
<tr>
<td>614</td>
<td>Maintaining Traffic</td>
<td></td>
<td>lump</td>
<td></td>
<td>1.86357 $</td>
<td>26,000.00 $</td>
</tr>
</tbody>
</table>

**Certified Useful Life:** 10 Years

**State of Ohio Professional Engineer**

**Frederick T. Wachtel, P.E., P.S.**

**Date:** 9/28/15

**Total Construction Cost:** $845,000.00
Contributions

• Funding Sources
  – GOA: $150,000.00
  – APEG 629: $250,000.00
  – Amish & English Businesses: $170,000.00
  – ODOT Jobs & Commerce: $150,000.00
  – Coshocton Port Authority: $50,000.00
  – Coshocton County Engineer: $75,000.00 (in-kind & matching)
  – Total Project Costs: $845,000.00

• Support Partners
  – Frontier Power – Assisted with Canopy Work
  – Coshocton Commissioners & Auditor – Appropriate Funds for Reimbursable Grant Requirements
  – Coshocton Foundation – Set Up a Special NECCI Fund to Receive Community Tax Deductible Contributions (Over 120 Contributions were Made)
Project Timeline

• April-May
  – Community Meetings
• June
  – Project Defined and Applications Prepared & Submitted
• July
  – State Budget Released
  – All Contributing Entities Approve Project
• August
  – Engineer Advertised, Opened Bids and Awarded Project
  – Engineer & Frontier Power Cut Canopy, Replaced Culverts, Cleaned Out Ditches
• September
  – Road Work Began
• October
  – Construction Complete & Invoice Paid
After
Keys to Success

• Leadership
• Partnership
Rewards

• Job Creation
• Business Expansion
• Lasting Private Public Partnerships
• Model for Economic Development
Questions